



HPE STORAGE SUBSTANTIATION

Primary claim for HPE Primera

Substantiation

HPE delivers the world's most intelligent storage for mission-critical apps

Note this claim is subjective. The following is the evidence and/or reasoning that supports our view, as well as the internal research that shows certain customer outcomes that demonstrate how our storage products are most intelligent for mission-critical apps.

Supporting claims for HPE Primera

Substantiation

Up to 93% reduction in time spent to deploy, manage, and scale storage

Based on HPE internal testing of HPE 3PAR vs. HPE Primera.

100% availability guaranteed

HPE Brochure: [HPE 100% Availability Guarantee](#), June 2019.

Up to 1.5M IOPS

Based on HPE internal testing.

Up to 44 GB/s

Based on HPE internal testing.

Up to 115% faster performance

Based on HPE internal testing in an Oracle environment at baseline of HPE 3PAR vs. HPE Primera.

Up to 122% faster performance

Based on HPE internal testing in an Oracle environment at baseline 346K using pre-release firmware, compared to HPE 3PAR, April 2019.

Up to 233 GB/s change in throughput

Based on HPE internal testing of HPE 3PAR vs. HPE Primera.

Accelerate DevOps with 1-click cloning of SQL or Oracle databases

Based on internal testing, comparing traditional cloning to cloning with HPE Recovery Manager Central, April 2019.

Primary claim for HPE 3PAR and HPE Nimble Storage

Substantiation

HPE delivers the world's most intelligent storage

Note this claim is subjective. The following is the evidence and/or reasoning that supports our view, as well as the internal research that shows certain customer outcomes that demonstrate how our storage products are most intelligent. h20195.www2.hpe.com/v2/Getdocument.aspx?docname=a00043401ENW

Primary claim for HPE Nimble Storage dHCI

Substantiation

HPE Nimble Storage dHCI is the industry's only disaggregated HCI powered by artificial intelligence.

Note this claim is subjective. The following is the evidence and/or reasoning that supports our view, as well as the internal research and external opinion that demonstrate the point of view.
[HPE Nimble Storage dHCI—Extending the Hyperconverged Experience to Workloads with Unpredictable Growth](#), Technical Validation by ESG, June 2019.
[HPE Solution Brief: Flexibility of converged. Simplicity of HCI](#), July 2019.

Supporting claims for HPE 3PAR and HPE Nimble Storage

Substantiation

Most advanced AI for infrastructure

HPE Technical White Paper: [HPE InfoSight for HPE 3PAR StoreServ](#), August 2018.

1250 trillion data points collected by HPE InfoSight

Based on the number of data points collected and processed since 2011 from HPE Nimble Storage and HPE 3PAR Storage arrays.

1.58 million hours saved in P1 cases resolved

Based on the volume of critical issues proactively resolved for customers.
 Analyst White Paper by ESG: [Assessing the Financial Impact of HPE Nimble Storage Powered by HPE InfoSight](#), May 2019.

86% issues automatically opened and resolved

HPE Business White Paper: [Redefining the standard for system availability](#), August 2017.

99.9999% guaranteed availability

Brochure: [HPE Get 6-Nines Guarantee](#), September 2017.

Claim substantiation

Supporting claims for HPE 3PAR and HPE Nimble Storage

Substantiation

79% lower storage operational expenses

Analyst White Paper by ESG: [Assessing the Financial Impact of HPE Nimble Storage Powered by HPE InfoSight](#), May 2019.

54% of problems resolved are outside of storage

Based on an internal study of [HPE Nimble Storage installed base](#), August 2017.

No Level 1 or 2 support; Level 3 response in < 1 minute on average

Analyst White Paper by ESG: [Assessing the Financial Impact of HPE Nimble Storage Powered by HPE InfoSight](#), May 2019.

Supporting claims

Substantiation

Infrastructure gets smarter and self-improves with increased installed base and decrease in customer-involved cases

[More Than 10,000 Enterprises Adopt Nimble Storage Predictive Flash Platform](#), Nimble Storage (now Hewlett Packard Enterprise), Marketwired, February 2017.

AI-driven automation delivers up to 85% improvement in IT efficiency

Analyst White Paper by ESG: [Assessing the Financial Impact of HPE Nimble Storage Powered by HPE InfoSight](#), May 2019.

- **79% lower storage operational expenses**
- **73% fewer trouble tickets in the environment**
- **85% less time spent resolving storage-related trouble tickets**
- **69% faster time to resolution for events that necessitate Level 3 support**

Analyst White Paper by ESG: [Assessing the Financial Impact of HPE Nimble Storage Powered by HPE InfoSight](#), May 2019.

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